

# KYLO HEALTH

Brand Partner & Compensation Guide

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VERSION 1.0

# Agenda

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- Welcome to KYLO
- Our Values
- Our History
- Key Terms
- Available Products
- Building your team

- **5 ways to earn Cash**
  - **Retail/Commission**
  - **Binary Commission**
  - **Fast Start Bonus**
  - **KYLO 5 Bonus**
  - **Rank Bonus**

- KYLO Rank Overview
- Product Preview & QR
- Additional Terms
- Additional Details.

# WELCOME



Health brand that provides you the platform to change your life and inspire others. Offering products that will help make you feel stronger, more focused, healthier, and more energetic.

# Our Values



## POSITIVITY & TRANSPARENCY

KYLO values community through honesty and support, embracing a positive mindset and transparency.

HONESTY



## EMPOWER

KYLO empowers our community by helping individuals take control of their well-being and thrive.

EMPOWER!



## GROWTH

KYLO embraces growth knowing that change is inevitable, giving people the support to adapt, evolve, and thrive on their wellness journey.

Growth MINDSET!



## TOGETHER

KYLO cultivates togetherness within our community, creating a connection for individuals to achieve their collective wellness goals.

You are not Alone!

# Our History



- 3rd generation family with years of experience dating back to the early 1900s escaping World War II and establishing in the United States.
- Experience with Natural Products botanicals and the food industry.
- Our company has been able to consistently demonstrate flexibility and transparency. We value communication.

# Key Terms

## KYLO Brand Partner (KBP)

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An Independent  
representatives of KYLO Health

## Preferred Customers (PCs)

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A retail customer who  
purchases a product for  
personal use only and may not  
resell.

## Active (KBP)

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Kylo brand Partner who has a  
minimum qualification of 40  
Qualifying Volume (QV) per  
month

## Commissionable Volume (CV)

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Volume that is generated when  
a product with a CV volume is  
purchased.

## Qualifying Volume (QV)

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Volume that is credited to an  
AKM when they purchase a  
product or generate retail sale.

## Group Commissionable Volume (GCV)

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is the total of all the CV  
generated on an LC's left or  
right team.

# Product Offerings



FIBER +



INSTANT  
DETOX TEA



IMMUNITEA

# Building Your Team





# 5 Different ways to EARN!

01. Retail Commission and Weekly Pay
02. Binary Commission
03. Fast Start Bonus
04. KYLO 5 Bonus
05. Rank Bonus (Binary only)



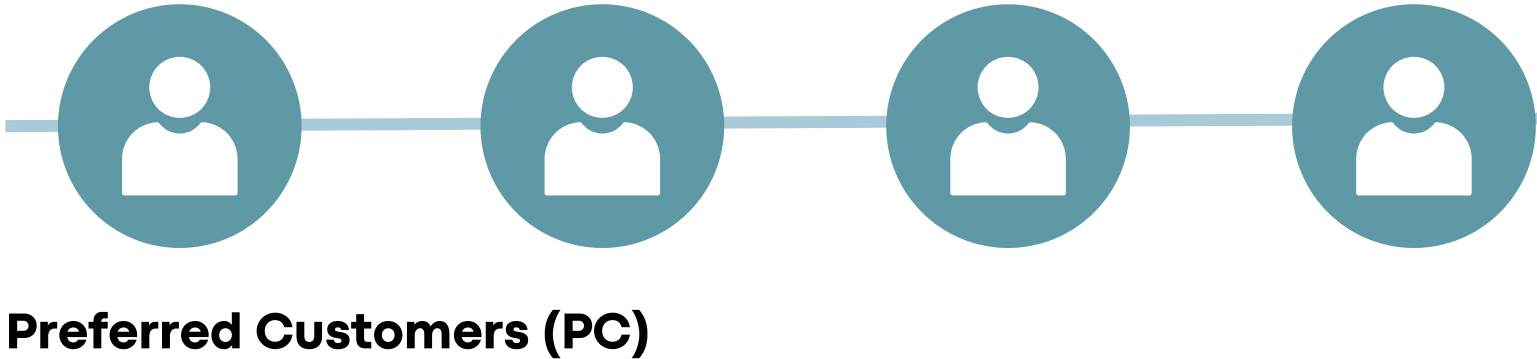
# Retail & Direct Commission

## Retail COMMISSIONS

Individuals who classify as Active KYLO Brand Partners are qualified for Commission Sale and earn...

50% of the QV

**\*Must have an Active order of 40QV per month**



**Detox Tea Retail Price: \$60**

<b>40QV</b>	<b>\$20</b>
Qualifying Volume (QV)	50% of QV Commission Earnings

**RETAIL BONUS (BINARY)**  
50% of 40QV= \$20  
+25% of QV (10QV) added to GCV

# Retail & Direct Commission

Product	Retail Price	Qualifying Volume	YOU EARN!		BINARY
			Commission Earnings (50% of QV)	Added to Group Commissionable Volume (25% of QV)	
Herbal Instant Detox Tea	\$30.00	20QV	\$10.00	5 QV	
Berry Instant Detox Tea	\$30.00	20QV	\$10.00	5 QV	
Immuntea	\$30.00	20QV	\$10.00	5 QV	
Fiber +	\$16.00	8QV	\$4.00	2 QV	
Traditional Detox Brew					

\*To qualify for retail commission sales all individuals must be an Active KYLO Member - Minimum 40 Qualifying Volume (QV) order per month

# Retail & Direct Commission

Product	Retail Price	Qualifying Volume	<div data-bbox="2015 459 2259 521">YOU EARN!</div> Commission Earnings (50% of QV)	Added to Group Commissionable Volume (25% of QV)	BINARY
Berry Instant Detox Tea Double Pack	\$60.00	40QV	\$20.00	10 QV	
Herbal Instant Detox Tea Double Pack	\$60.00	40QV	\$20.00	10 QV	

**\*To qualify for retail commission sales all individuals must be Active KYLO Member  
Minimum 40 Qualifying Volume (QV) order per month**

# Binary Commissions and Pay

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**Earn \$10%-\$25%**  
on Group Commissionable Volume  
(GVC)



**Carry Over Volume**  
Unused GVC is banked for following  
commission week



**Commission Paid out**  
Weekly if Eligible

As your team expands, you can earn binary commissions not only from those you've personally sponsored but also from the purchases made by those they and others have sponsored. "Binary" refers to having two teams: a left team and a right team.

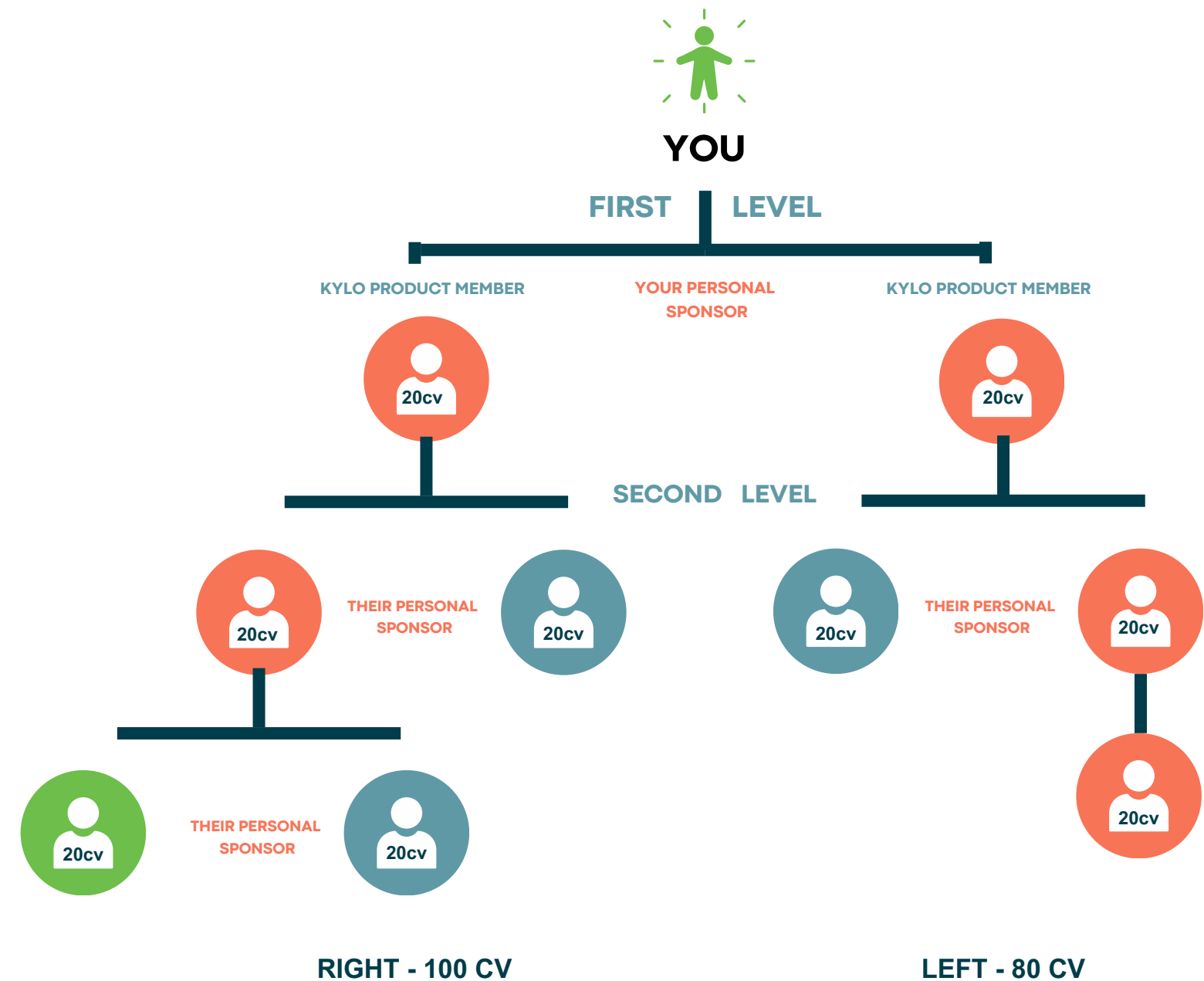


# Binary Commission

Your left and right teams consist of you and fellow team members who bring in new KPMs and Preferred Customers placing orders.

You can earn a commission percentage, ranging from 10% to 25%, based on the group commissionable volume of your weaker team.

Commissions are distributed weekly. To qualify, you need two personally sponsored KYLO Product Members who are currently active with a minimum of 40 QV each, placed on your left and right teams.



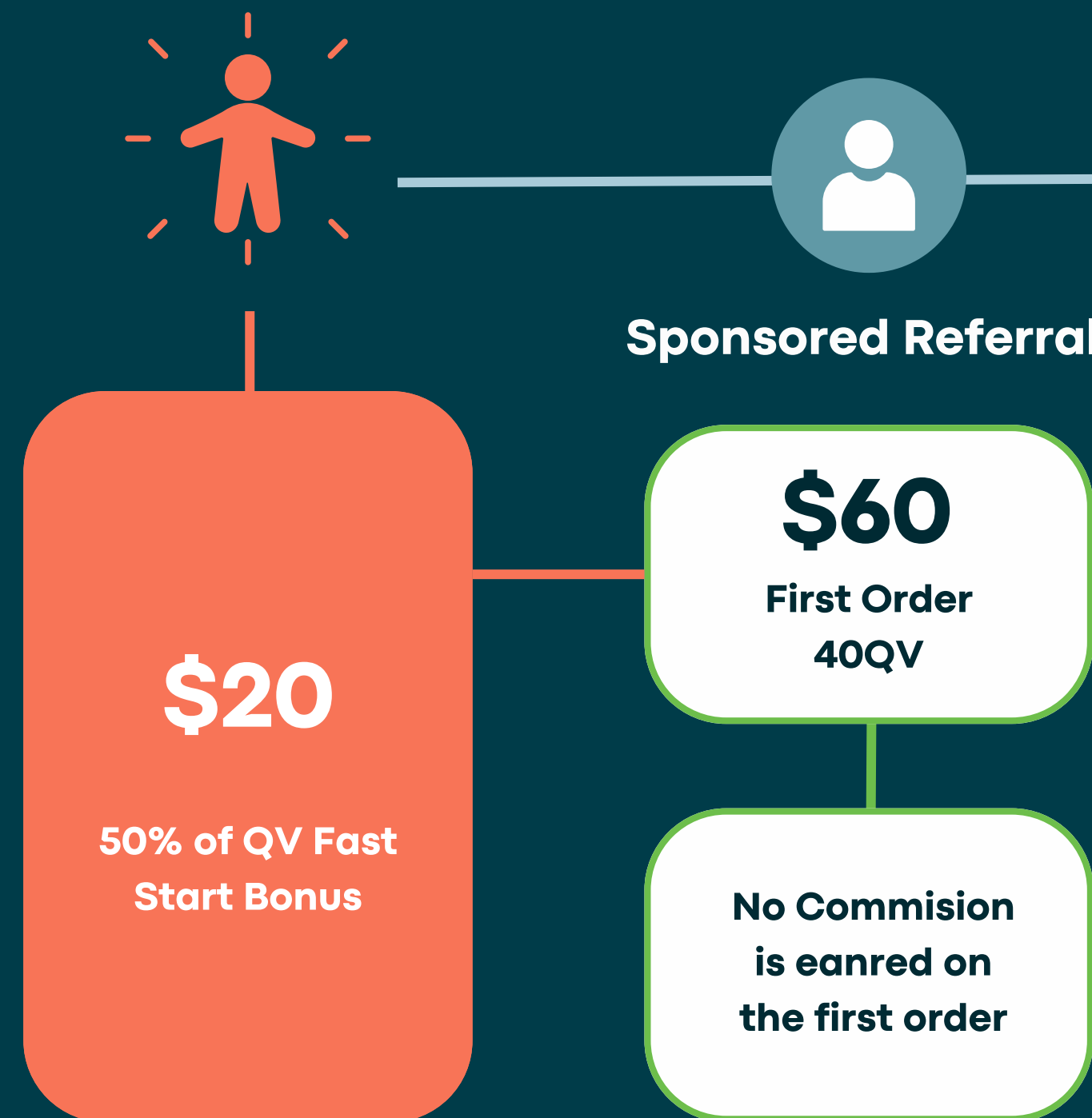
Lesser Volume = 80 CV x 20% = \$16  
Earnings 20 CV carryover on your Right Team will transfer to next week.

# Fast Start Bonus

Sponsor and Earn!



Earn 50% of the QV  
(assigned commissionable  
value) on the first order of  
every KYLO Brand Partner  
that you personally sponsor.



# KYLO 5 BONUS

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## KYLO 5 BONUS

An occasional challenge for all KYLO Product members to acquire 5 new customers in 30 day/1-month period.

**EACH NEW CUSTOMER MUST PURCHASE 1 - 40QV PRODUCT**

Complete the challenge will earn you an extra \$50 (KYLO 5 Bonus) on top of your \$100 retail commission.



**YOU**  
(KBP)



**Sponsored Referral**

**\$50**

**KYLO 5 Bonus**

Per every 5 new Sponsor that have an active order of 40QV or more. .



# One Time- Rank Bonus

BINARY ONLY - One Time Bonus Per Rank

## One Time Bonus



Earn up to \$30,000 dollars in an additional bonus

KYLO Brand Partner must meet requirements for Bonus 3 weeks in a row. Every rank contains different qualifications.

Rank Bonus will be activated 1 month after KYLO Binary Program begins.

## How to achieve a One Time Bonus...

### Rank: **National Director Rank**

- Have a \$120 (80 CV) qualified pack order,
- Maintain the rank of **National Director Rank** for **3 weeks straight**.
- **20,000 PLV a week for 3 weeks in a row.**
  - **(60,000 PLV Total)**

You earn:

**\$3,000**

5% Of total sold PLV  
over 3 weeks

**One Time Bonus**

National Director  
Rank

# RANK OVERVIEW

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KYLO

# AFFILIATE

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## KYLO RANK OVERVIEW

### Rank Requirements :

- Active with a minimum of 40 QV

### Rank Benefits:

- Earned Retail Commission
- KYLO 5 BONUS (occasional promotion)

No Binary Commissions are earned for Affiliate - Not Applicable

# ASSOCIATE

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## KYLO RANK OVERVIEW

### Rank Requirements :

- Active with a minimum of 40 QV
- Binary Commission

### Rank Benefits:

- Earned Retail Commission
- Binary Commission - 10%
- Fast Start Bonus
- KYLO 5 BONUS (occasional promotion)

Binary Commissions of Group Commissionable Volume (GVC) set at 10% for Associates.

# SILVER ASSOCIATE

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## KYLO RANK OVERVIEW

### Rank Requirements :

- Active with a minimum of 40 QV
- Binary Commission
- Minimum of 500 PLV

### Rank Benefits:

- Earned Retail Commission
- Binary Commission - 10%
- Fast Start Bonus
- KYLO 5 BONUS (occasional promotion)

Binary Commissions of Group Commissionable Volume (GVC) set at 10% for Silver Associates.

# GOLD ASSOCIATE

## KYLO RANK OVERVIEW

### Rank Requirements :

- Active with a minimum of 40 QV
- Binary Commission
- Minimum of 1000 PLV

### Rank Benefits:

- Earned Retail Commission
- Binary Commission - 12%
- Fast Start Bonus
- KYLO 5 BONUS (occasional promotion)

Binary Commissions of Group Commissionable Volume (GVC) set at 12% for Gold Associates.

# DIRECTOR

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## KYLO RANK OVERVIEW

### Rank Requirements :

- Must achieve DIRECTOR the previous week.
- Active with a minimum of 80 QV
- Binary Commission
- Minimum of 2500 PLV

### Rank Benefits:

- Earned Retail Commission
- Binary Commission - 12%
- Fast Start Bonus
- KYLO 5 BONUS (occasional promotion)

Binary Commissions of Group Commissionable Volume (GVC) set at 12% for Directors.

# SILVER DIRECTOR

## KYLO RANK OVERVIEW

### Rank Requirements :

- Must achieve GOLD DIRECTOR the previous week.
- Active with a minimum of 80 QV
- Binary Commission
- Minimum of 5000 PLV

### Rank Benefits:

- Earned Retail Commission
- Binary Commission - 14%
- Fast Start Bonus
- KYLO 5 BONUS (occasional promotion)

Binary Commissions of Group Commissionable Volume (GVC) set at 14% for Silver Directors.



# DIAMOND DIRECTOR

## KYLO RANK OVERVIEW

### Rank Requirements :

- Must achieve GOLD DIRECTOR the previous week.
- Active with a minimum of 120 QV
- Personally Sponsored Silver Director
- Binary Commission
- Minimum of 10,000 PLV

### Rank Benefits:

- Earned Retail Commission
- Binary Commission - 17%
- Fast Start Bonus
- KYLO 5 BONUS (occasional promotion)

Binary Commissions of Group Commissionable Volume (GVC) set at 17% for Diamond Directors.

# NATIONAL DIRECTOR

## KYLO RANK OVERVIEW

### Rank Requirements :

- Must achieve DIAMOND DIRECTOR the previous week.
- Active with a minimum of 120 QV
- Personally Sponsored Diamond Director
- Binary Commission
- Minimum of 20,000 PLV

### Rank Benefits:

- Earned Retail Commission
- Binary Commission - 20%
- Fast Start Bonus
- KYLO 5 BONUS (occasional promotion)
- Rank Bonus (\$500)

Binary Commissions of Group Commissionable Volume (GVC) set at 20% for National Directors.

# GLOBAL DIRECTOR

## KYLO RANK OVERVIEW

### Rank Requirements :

- Must achieve NATIONAL DIRECTOR the previous week.
- Active with a minimum of 120 QV
- Personally Sponsored National Director
- Two Recent Silver Directors  
(one the Left team and one on the Right Team)
- Binary Commission
- Minimum of 50,000 PLV

### Rank Benefits:

- Earned Retail Commission
- Binary Commission - 20%
- Fast Start Bonus
- KYLO 5 BONUS (occasional promotion)
- Rank Bonus (\$1,000)

Binary Commissions of Group Commissionable Volume (GVC) are set at 20% for Global Directors.

# AMBASSADOR

## KYLO RANK OVERVIEW

### Rank Requirements :

- Must achieve GLOBAL DIRECTOR the previous week.
- Binary Commission
- Active with a minimum of 120 QV
- KYLO C5 Requirement
- Personally Sponsored National Director
- Four Recent Silver Directors  
(two on the Left team and two on the Right Team)
- Minimum of 100,000 PLV

### Rank Benefits:

- Earned Retail Commission
- Binary Commission - 22%
- Fast Start Bonus
- KYLO 5 BONUS (occasional promotion)
- Rank Bonus (\$2,500)

Binary Commissions of Group Commissionable Volume (GVC) are set at 22% for Ambassadors.

# EXECUTIVE

## KYLO RANK OVERVIEW

### Rank Requirements :

- Must achieve AMBASSADOR the previous week.
- Binary Commission
- KYLO C5 Requirement
- Active with a minimum of 120 QV
- Personally Sponsored National Director
- Eight Recent Silver Directors  
(two on the Left team and two on the Right Team)
- Minimum of 250,000 PLV

### Rank Benefits:

- Earned Retail Commission
- Binary Commission - 25%
- Fast Start Bonus
- KYLO 5 BONUS (occasional promotion)
- Rank Bonus (\$6,250)

Binary Commissions of Group Commissionable Volume (GVC) are set at 25% for Executives.

# GOLD EXECUTIVE

## KYLO RANK OVERVIEW

### Rank Requirements :

- Must achieve Executive the previous week.
- Binary Commission
- Active with a minimum of 120 QV
- A Personally sponsored recent Executive
- Three recent Personally Sponsored Global Directors
- Twelve recent Silver Directors  
(6 on the Left team and 6 on the Right Team)
- Minimum of 500,000 PLV

### Rank Benefits:

- Earned Retail Commission
- Binary Commission - 25%
- Fast Start Bonus
- Referral Bonus
- KYLO 5 BONUS (occasional promotion)
- Rank Bonus (\$12,500)

Binary Commissions of Group Commissionable Volume (GVC) are set at 25% for Gold Executives.

# ELITE EXECUTIVE

## KYLO RANK OVERVIEW

### Rank Requirements :

- Must achieve Gold Executive the previous week.
- Binary Commission
- Active with a minimum of 120 QV
- A Personally sponsored recent Gold Executive
- Two recent Personally Sponsored Executives
- Three personally sponsored Ambassadors
- Four Personally sponsored Global Directors
- Sixteen recent Silver Directors  
(8 on the Left team and 8 on the Right Team)
- Minimum of 500,000 PLV

### Rank Benefits:

- Earned Retail Commission
- Binary Commission - 25%
- Fast Start Bonus
- KYLO 5 BONUS (occasional promotion)
- Referral Bonus
- Rank Bonus (\$15,000)

Binary Commissions of Group Commissionable Volume (GVC) are set at 25% for Elite Executives.



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# Additional Details

## Compensation Plan Terminology & Rules

Qualifying Volume  
(QV)

is volume that is credited to an KPM when they purchase a product or generate a retail sale. Some KYLO Products have less than 40 QV, which does not meet the requirement for being Active and qualified to earn commissions or Bonuses

Highest Rank  
Qualification  
Period

Once all the qualifications of a rank have been achieved for the first time, a KBP will be paid at that rank for the current pay period as well as the next four pay periods regardless of PLV. KBP's must be active during this period with the proper QV for the corresponding rank and be binary qualified throughout the grace period. Once this lifetime rank achieved grace period has been granted, it cannot be used again for the same rank.

Lifetime Rank

Resets to highest rank achieved in previous calendar year.

Weak Leg Volume  
(WLV)

is the team, left or right, with the lesser amount of CV for the commission week being considered for bonuses.

Pay Leg Volume  
(PLV)

The team leg with the least amount of volume regardless if it's the right or left team leg after any carryover volume is added from the previous commission week.

Binary Qualified

Having at least two Active personally sponsored LCs, one on your left team and one on your right team, during the commission week.

Active

A Kylo Brand Partner (KBP) needs to have at least 40 QV to be active. They must maintain this by getting 40 QV every month. KBPs earn QV from personal orders and retail sales. To earn commissions, KBPs must stay active.

Retail  
Commision

KPM can earn unlimited retail commissions from their personal customer sales, provided they remain active with 40 QV during the commission period.

# Additional Details

## Compensation Plan Terminology & Rules

### Unlimited Weekly Carryover Volume

can "bank" any unused CV from either team, provided they maintain their active status and binary qualification. If a Life Changer becomes inactive or loses binary qualification, they forfeit all carryover volume. However, they can start building carryover volume again once they generate 40 QV and regain binary qualification.

### Low Qualification Requirements

KYLO believes that everyone should earn! Our ethical requirements for our KYLO Brand Partners, even at the highest ranking in our pay plan, the requirements remain low.

### Footnotes

a Life Changer must have organically qualified and been paid at the next lower rank at some point in their TLC business to be considered for the new rank.

Example: KYLO Brand Partner meeting the requirements for the National Director Rank must also have achieved the rank of 'paid as Diamond Director since joining KYLO. Using this example KPM who did not reach the Diamond Director Rank in their history would only be eligible for Diamond Director Rank and would have to wait until the next pay period to be considered for the National Director Rank.

## Personal Responsibility

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This document serves as the official KYLO Health by Allyssa Product LLC compensation plan reference for all our KYLO Brand Partners (Independent Representatives). Any other documents or verbal promises should be deemed inaccurate or unofficial. For inquiries about the compensation plan, including rank and bonus qualifications, contact KYLO Health Customer Support before the end of the relevant commission cycle. Each distributor is accountable for their account. All individuals eligible for compensation must fulfill applicable requirements, qualifications, and deadlines, and maintain good standing with KYLO. Disputes regarding qualification or requirements will be resolved at KYLO's discretion.